

# Africa Partner Network



## softworx

### BASIC

Sales up to  
**US\$25,000**

Commission rates calculated separately for:

- › software licenses (sales)
- › annual maintenance and license fee
- › consulting work executed by Softworx

Exceeding sales of US \$25,000 over the financial year will automatically elevate Partner to Associate status in the following year.

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### ASSOCIATE

Sales of  
**US\$25,001 – US\$50,000**

Commission rates calculated separately for:

- › software licenses (sales)
- › annual maintenance and license fee
- › consulting work executed by Softworx

Partner must have facilities to enable First Point of Call for support calls and the ability to channel requests for support to Softworx in South Africa.

Associate commission rates will only be applied to deals signed once an Associate Partner. Any existing deals signed at Basic Partner status will continue to carry the appropriate Basic commission rate. Exceeding sales of US\$50,000 over the financial year will automatically elevate the Partner to Professional status in the following year. New license sales must exceed \$25 000 to remain an Associate Partner for the following year.

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### PROFESSIONAL

Sales of  
**US\$50,000 >**

Commission rates calculated separately for:

- › software licenses (sales)
- › annual maintenance and license fee
- › consulting work executed by Softworx

Partner must have facilities to enable First Point of Call for support calls and the ability to channel requests for support to Softworx in South Africa.

Professional commission rates will only be applied to deals signed as a Professional Partner. Any existing deals signed at Associate or Basic Partner status will carry the appropriate commission rates. New license sales must exceed \$50 000 to remain a Professional Partner for the following year.

Partners will have access to all of the following, but not limited to:

#### Enterprise Solutions

- › Infor LN
- › Infor Visual
- › Infor EAM
- › Infor Warehouse management and mobility

#### Information Management

- › Infor BI and d/EPM

An annual membership fee of US\$1,000 will be charged for Partner membership.

Commissions will be paid 30 days after receipt of payment from end customer to Enterprise Softworx (Pty) Ltd. All commissions are calculated on net, after deduction of cross-border taxes, import duties and any other relevant government imposed levies.

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MasterPartner

› [www.softworx.co.za](http://www.softworx.co.za)

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